

DRAFT

Profit and Loss

OpenStreetMap Foundation Limited
For the 11 months ended 30 November 2022

JAN-NOV 2022

Turnover

Donations	162,257.30
Membership	13,518.88
Membership - Corporate	105,001.13
Retail Partner Commissions	74.24
SotM Conference registrations	29,064.45
SotM Conference Registrations - Online Only	1,485.93
SotM Conference Sponsorship	84,569.92
Total Turnover	395,971.85

Cost of Sales

SotM Conference costs	60,944.32
SotM conference expenses	4,848.52
SotM Costs (Online Only Conference)	2,217.28
SotM Scholarship Expenses	8,148.29
Total Cost of Sales	76,158.41

Gross Profit

319,813.44

Administrative Costs

Accounting & Compliance

Consultancy Fees	610.91
Insurance	9,197.34
Professional Fees	583.65
Total Accounting & Compliance	10,391.90

Personnel

Contractors

Accountancy	10,430.00
Board Executive Support	67,794.38
Contractors	38,212.05
Total Contractors	116,436.43

Payroll

National Insurance	3,434.01
Pension - Employer contribution	4,421.43
Salaries	66,387.85
Total Payroll	74,243.29

Total Personnel

190,679.72

Finance

Bad Debt Write Off	1,297.05
Bank Charges	3,151.99
Bank Revaluations	(30,226.56)

JAN-NOV 2022

Realised Currency Gains	(1,373.33)
Unrealised Currency Gains	(61.84)
Total Finance	(27,212.69)
Computer Software, Hosting & Internet	
Computer sundries and peripherals	2,034.44
Computers Hosting Services	31,007.22
Internet Charges	15,403.75
Software Subscriptions	2,098.43
Total Computer Software, Hosting & Internet	50,543.84
Admin & Office	
Travelling & Entertainment	
Travelling	2,874.37
Total Travelling & Entertainment	2,874.37
Printing, Postage and Carriage	172.42
Total Admin & Office	3,046.79
Total Administrative Costs	227,449.56
Operating Profit	92,363.88
Other Income	
Interest Income on savings	764.18
Total Other Income	764.18
Profit on Ordinary Activities Before Taxation	93,128.06
Profit after Taxation	93,128.06